



160 LeGrand Ave
Northvale, NJ 07647

June 1st, 2017

Dear Valued Eye Care Professional Customer,

It is our mission at Nassau to be your soft contact lens distribution partner of choice by providing products and services in a fashion that allows you to deliver exceptional patient care.

We strive to deliver on this mission every day and have become the fastest growing contact lens distributor by providing you with exceptional inventory availability, rapid low cost delivery options, insightful practice analytics, convenient ordering and billing systems, along with many other value added services.

Unfortunately, **Johnson & Johnson Vision Care** has recently increased prices of their contact lenses to the authorized distributor network. In order to continue providing you with the valuable services you are accustomed to, we must pass along a portion of these cost increases.

Therefore, we will be updating our Johnson & Johnson Vision Care prices effective June 1st, 2017. Starting on this date your invoices will reflect the new pricing. Should you have any questions please reach out to your sales consultant.

We are extremely grateful for the opportunity to serve the needs of you and your patients.

Regards,

A handwritten signature in black ink that reads 'Jeff R. Duncan'. The signature is written in a cursive style and is set against a light blue rectangular background.

Jeff Duncan
President, Nassau Vision Group